



Business intelligence, intelligently done



Accessible, purposeful business intelligence

- ⊗ Training and Coaching
- ⊗ Business Analysis and Solutions
- ⊗ Business Intelligence Strategy
- ⊗ Project and Change Management



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What Saltare do for you

Saltare enable businesses to work more effectively, make better decisions and achieve their goals.

Many businesses start BI projects with a technology solution. Then they try and use the information this system provides.

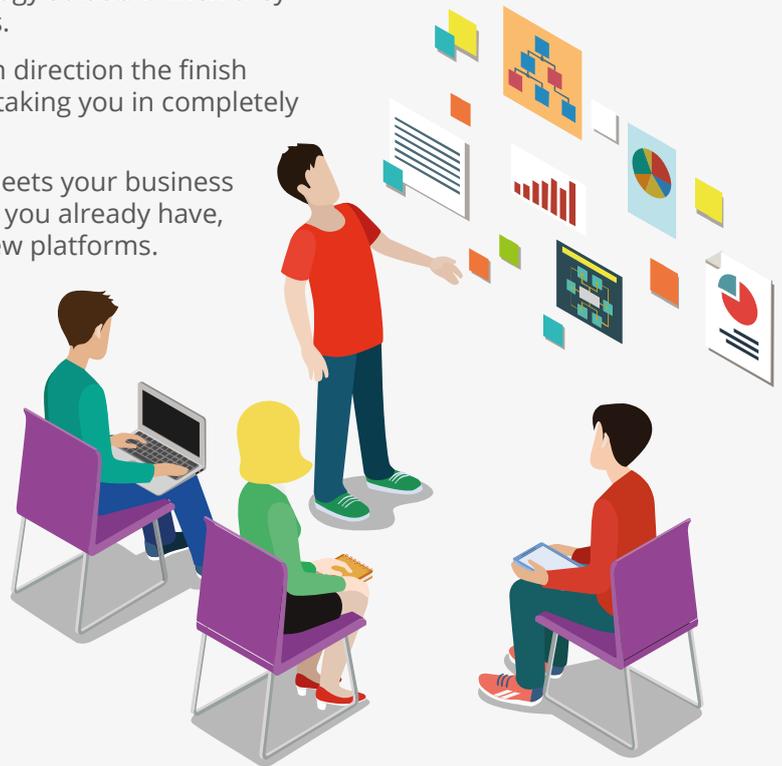
This is like starting a race before you know which direction the finish line is in. All your training and effort can end up taking you in completely the wrong direction.

Saltare help you create a solution that directly meets your business objectives. We even do it using whatever system you already have, saving you further expense or having to learn new platforms.

Saltare will optimise your BI, meaning you only have to manage the data you need, saving time, money and effort.

We analyse your business goals FIRST, so that everything is then designed to meet them. Combining historic business intelligence with predictive business analytics, we create a complete road-map you can follow to enable unified and enduring processes across your company.

Our 4dBI methodology helps you translate your data into the right information for the right people at the right time.



Clarified

We listen first, learning exactly what your aims and objectives are.

Only then will Saltare design a solution for you that meets those goals and enables you to report effectively.

Simplified

Saltare help you strip out unnecessary data to focus on what will help you most.

We declutter your reports so they communicate clearly to staff and stakeholders.

Unified

Because your people get effective reports, they'll stop trying to create their own.

You will have a single version of the truth and everybody pulling in the same direction.

Qualified

Through our 4dBI methodology, we create solutions which evolve.

Your BI will respond to the data analysed to remain relevant as the market and your company changes.



Our Services

Helping you gain real value from your BI

Saltare create BI value by applying methods which are platform independent. We do not sell software or technology. Instead, we enable you to systematically get **the information you need no matter what technology you use.**



TRAINING & COACHING

- ❖ Improve your BI project delivery.
- ❖ Develop your in-house experts.
- ❖ Resolve problems and build resilience.
- ❖ Training tailored to your needs.
- ❖ One-to-one and full team coaching.
- ❖ Training from ground floor to C-Level.



We transfer our knowledge and expertise to whole teams or key players, giving you the ability to shape and maintain high value BI for the long-term.

With rapid learning and long-term mentoring options available in a format to suit you, Saltare will equip analysts through to C-Suite staff with the skills to create and implement BI best practice.

BUSINESS INTELLIGENCE STRATEGY

Starting from your goals we work backwards to determine the information you need and then create a solution that delivers that information.

We then provide a detailed roadmap for you to implement BI that will evolve a whole range of capabilities which keep your people, processes and technology aligned to ensure best value.

- ❖ Get more value from your data.
- ❖ Implement strong data-governance.
- ❖ A single model everyone adheres to.
- ❖ Outcomes that meet your objectives.
- ❖ A clear, detailed timeline for achieving your vision.
- ❖ BI that dovetails with your people and processes.



Our Services

PROJECT AND CHANGE MANAGEMENT

- ⊗ Integrate BI and reporting into your plan.
- ⊗ Create clear adoption strategies for new schemes.
- ⊗ Consensus between company, staff and stakeholders.
- ⊗ Long-term solutions that enable ongoing development.
- ⊗ Easy for stakeholders to understand and support.
- ⊗ Agile, segmented solutions for flexible, modular BI.

We determine BI project scope in an accountable way that your stakeholders will understand and support. We then segment the work into discrete solutions that target process groups to maximise BI value.

Continual change management is built-in, so that your business benefits quickly from new BI solutions.



ANALYSIS AND SOLUTIONS

Thanks to our wealth of experience we enable everyone in your company to discuss the reports and information they need in a way that's as easy as them talking about what they do.

Then we use our own 4dBI methodology to rapidly and accurately assess your requirements and deliver the solution. Learn about 4dBI on the next page.

- ⊗ Refine reports to meet new requirements.
- ⊗ Break free from old models.
- ⊗ Gain clear objectives from business needs.
- ⊗ Systems shaped by your goals.
- ⊗ Technology neutral solutions.
- ⊗ Inclusive dialogue for company-wide consultations.



4dBI

Business intelligence is more than technology

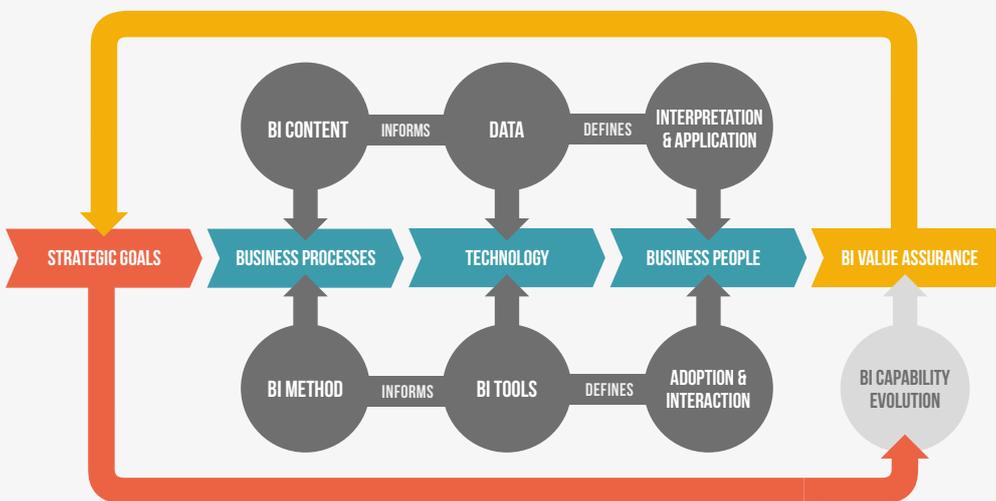
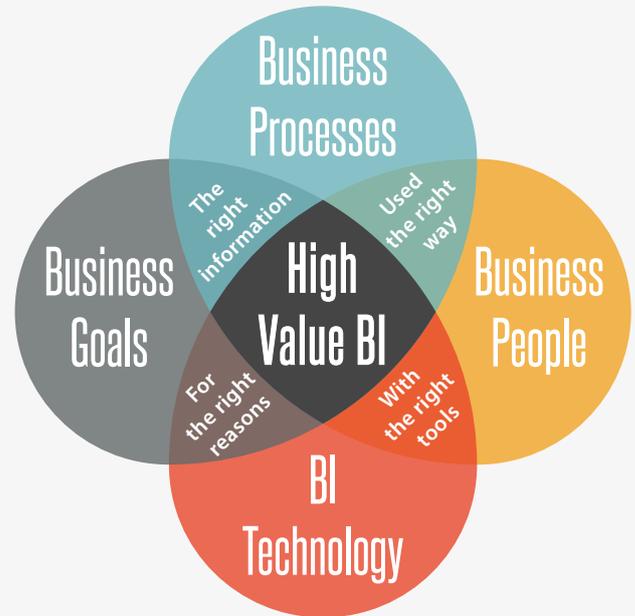
Our 4dBI model is a tool for developing BI strategy by starting with your objectives, and then engineering a process which meets those objectives.

By following our unique 4dBI methodology, your business can become highly intelligent not because of the BI technology you use, but because of how you use it.

Business intelligence is about the RIGHT technology and CLEAR data leading to USEFUL information.

Saltare's unique method combines the four vital dimensions of your business: its goals, processes, people and technology, to create real business intelligence value.

Following the clear stages of our 4dBI model enables you to plan, develop, implement and evaluate a BI solution that will dovetail with your staff roles, optimise your business processes, clarify your reporting and meet your strategic company goals.



Business Leaders

Enhance the effectiveness of your business processes

Business Analysts

Turn data into the right information to meet company goals

Project Managers

Easily replicate solutions across projects or departments.

Technology Vendors

Enable customers to gain best value from your technology.

Contact us to find out how 4dBI can help your organisation!



How Saltare Help

Saltare's services are modular and can be adapted to suit the particular needs of your business. We are able to rebuild your BI from the ground up, or offer single solutions to fine-tune performance.

Training and Coaching

We transfer our knowledge and expertise to your teams of Business Analysts and Project Managers, about techniques and approaches for putting intelligence before technology when it comes to BI.

Operating Model Definition

We define how a range of both technical and practical capabilities will deliver and support valuable business data and BI services.

Enterprise BI Strategy Assessment

We identify groups of business processes that are intended to deliver the organisation's goals, and define and prioritise a roadmap for enhancing the effectiveness of those processes with improved BI.

BI and Data Technology Appraisal

We determine the suitability of incumbent, planned or available BI and data technology, for delivering solutions that meet business BI and data requirements.

Collaborative BI Solution Development

We deliver BI solutions that meet real business needs and not just what was perceived as necessary during earlier design stages, ensuring that solutions are highly relevant and well adopted.

Business BI Change Management

From our solution design we assess the actual business impact of new implementations. Consultation with business people looks for evidence that solutions are being used, interpreted and applied correctly.

Maturity Assessment

We increase understanding of the organisation's current BI strengths and weaknesses, and highlight potential opportunities for improving the the value and effectiveness of BI.

Requirements Analysis

We define what data and BI will bring value to specific business processes, and how. And identify and record information about what qualities BI solutions must deliver in order to provide real business value.

BI Solution Design

We specify and design BI solutions that will not only meet business requirements, but also deliver specific business benefits by closely linking the solution to business processes and goals.

BI Capability Development

We identify necessary BI capabilities and process workflows, and implement successive layers of BI and data capability enhancements.

Business BI Value Assurance

We provide people with information and support to promote the use of BI tools, and provide guidance and coaching on how to properly interpret the insight and information provided by BI solutions.

BI Operating Model Evolution

We consolidate new BI capabilities and inform prioritisation of ongoing BI capability evolution, that will take place in tandem with future iterations of BI solution delivery.





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